

BASED IN: UNITED KINGDOM



ANDY KINSELLA

EXECUTIVE DIRECTOR & GROUP COO, MAINSTREAM RENEWABLE POWER

Why you need to know him:

Andy has over 30 years of experience in the international energy sector. He takes the lead at Mainstream Renewable Power, which is paving the way forward in Egypt's developing solar sector, recently signing an MOU for a 50 MW solar plant near Aswan through its joint venture with Actis, Lekela Power.

Which markets within MENAT do you think have the most potential in the next five years?

“ Egypt - they have a particularly keen desire for renewable energy and we already have 350 MW installed there.

What do you see as the biggest challenge renewable energy faces in MENAT?

“ The political risk and instability cause problems. The contracting environment is not good, which makes the whole industry unhappy.

BASED IN: MOROCCO



ADIL KHAMIS

HEAD OF BUSINESS DEVELOPMENT & STRATEGY, NAREVA

Why you need to know him:

Adil khamis has successfully contributed to closing large transactions such as the 300 MW Tarfaya wind IPP project. He has been involved in the origination and structuring of over US\$5 billion of investment projects in Morocco and is also chairman of the board of Tarec; the SPV that holds the 300 MW wind asset.

Where is the greatest potential in MENAT?

“ Morocco, Egypt, the United Arab Emirates, and Tunisia are the places we see most potential.

What are your proudest achievements?

“ We successfully built a portfolio of more than 1,600 MW of wind assets within 8 years, with more than 600 MW already up and running, placing Nareva as the largest African wind producer. Also, being able to beat the grid parity for electricity generated out of wind for the 300 MW plants, and proposing the world's lowest price for the 850 MW wind tender.

BASED IN: UNITED KINGDOM; ALGERIA



ADEL BABA-AISSA

DIRECTOR, RENEWABLE ENERGY PARTNER

Why you need to know him:

Adel has been involved in the legal support, project finance and development of hundreds of MWs of wind and PV projects worldwide. He is a qualified UK solicitor and admitted to the New York bar. Prior to founding Renewable Energy Partner, he worked at international law firms both in Paris and London.

What challenges do your projects face?

“ The quality of the business environment and the clarity of government policy need general improvement, though some countries have a better framework than others. There are issues with local financing as well as currency risk.

What is the future of renewables in MENAT?

“ There is no longer a debate: worldwide renewables is the fastest growing energy sector and it is taking off in MENAT. PV especially has reached grid parity, and since the drop in fossil fuel prices, there is no alternative but to diversify and invest in renewable energy.